



WE WORK YOU FLY



-  ISO certified company
-  IATA ISAGO registered company
-  IATA Ground Handling Council Member
-  CAA APPROVED DGR Instructor



COMPANIES

ACMI

Avion Express, SmartLynx

AIRCRAFT LEASING AND TRADING

AviaAM Leasing

AVIATION CONSULTING SERVICES

Avia Solutions Group Consulting

AVIATION IT SOLUTIONS

Locatory.com, Sensus Aero, M0Mook

AVIATION MEDIA AND EVENTS

AeroTime Hub, Air Convention

AVIATION TRAINING AND PERSONNEL RESOURCING

BAA Training, BGS, FL Technics, Aerotime Recruitment

BUSINESS AVIATION AND VIP AIRLINE

KlasJet

CARGO AVIATION

Magma Aviation, BlueBird Nordic

CHARTER BROKER

Chapman Freeborn

GROUND HANDLING, FUELING AND TRANSPORT

Baltic Ground Services, Aviator

MRO:

- **COMMERCIAL AIRCRAFT MAINTENANCE**
FL Technics, FL Technics Indonesia, Storm Aviation, FL ARI, Flash Line Maintenance
- **BUSINESS JET MAINTENANCE**
JetMS
- **HELICOPTER MAINTENANCE**
Helisota

PUBLIC TRANSPORTATION SOLUTIONS

BUSNEX

RAILWAY FREIGHT TRANSPORT

BGS Rail

TOUR OPERATORS AND HOTELS

Kidy Tour, Loop Hotel

GROUND HANDLING, FUELING & TRANSPORT



BGS and Aviator are the leading fueling, ground handling and logistics providers in Central, Eastern and Northern Europe.

31
Airports
operated in

29 000 000
passengers
serviced annually

165 000
turnarounds
performed annually

18 000+
de-icings
completed annually

COMPANY PROFILE

One-stop-shop GH solutions

GROUND HANDLING

- Passenger handling
- Aircraft handling

FUELLING

LOGISTICS

- JET A-1
- AVGAS
- Diesel
- Petrol
- Bitumen

OTHER SERVICES

- Training
- IT solutions
- Airport terminal engineering services



GROUND HANDLING

> Passenger handling

- 8.000.000 passengers serviced each year

> Aircraft handling

- Support 50.000 flights per year

> Local airline's representation

- In-house station manager
- Activity supervision



FUELLING SERVICES

- IATA Fuel Quality Pool (IFQP) compliant services
- Into plane fuelling and De-fuelling of all types of commercial airplanes
- AVGAS into plane fueling provided in PLQ, Lithuania; AVGAS bulk deliveries provided in any needed location.
- More than **450.000 tons** of fuel provided annually
- Up to 10 000 m³ capacity **fuel facilities** at airports in Lithuania, Latvia, Estonia, Poland, Ukraine and Russia
- **Diverse fuel supply** from Lithuanian, Polish, Belorussian, Russian, Czech and other oil refineries



■ Current markets
 ■ Future development
 H Ground handling services
 F Into plane fuelling services
 L Logistics



Operations will run as of:

BRQ - Q4 2020	ZAG - Q4 2020	BUD - Q3 2020
PRG - Q4 2020	GOI - Q4 2020 (India)	HEL - Q2 2020

BGS LOGISTICS

Liquid ADR Logistics and Management

CARRIAGE BY ROAD TRANSPORT

- Petrol
- Diesel
- JET A-1 fuel
- Biodiesel
- AVGAS
- Bitumen

STORAGE AND DELIVERY

- JET A-1 fuel
- AVGAS



RAIL FREIGHT TRANSPORT

Company is the owner of railway rolling stock - general-purpose open-top wagons with hatch.

The company offers:

- Short-term and long-term lease of general-purpose open open-top wagons with hatch - for transportation of coal, ores, rubble, rolled metal products, woods, etc.;
- Multiple freight forwarding services in transportation of cargo;
- Involving of additional units of rolling stock for specific cargoes upon the customer's request;
- Operative supervisory monitoring on the movement of wagons;
- Organization of roundhouse and current repair of railway rolling stock.

The services provided in:

- Ukraine

The possibilities of rail freight:

- Fleet of 1000 open-top wagons with hatch
- Railcars are capable of carrying up to 60 t
- Railcars were built no earlier than 2008



TRAINING

- Training courses are based on **IATA requirements** and conducted by **qualified instructors**
- Our training experts fluently speak in **English, Russian, Lithuanian, Polish**
- Both theoretical and practical training are conducted at our main base at Vilnius International Airport, Lithuania, or at any **desired location worldwide**

➤ Passenger handling

- Airport Check-in Agent Training
- Airside Safety Training Course

➤ Aircraft handling

- Load Control Training
- Load Master Courses
- Push-Back Supervisor Training
- GSE Operations Courses
- Ramp Agent Training
- Baggage Loader Training

➤ Additional training

- Airport Ground De-icing/Anti-icing Operations Training
- Into-Plane Fueling, Aviation fuel handling, storage and delivery

➤ Trusted by:



IT SOLUTIONS

> Sensus Aero

Feel the pulse of airport Operations

An easy to use, modern web-based and cloud-enabled operation management solution for airports and ground handling operators. Supports mobile devices.

Capabilities:

- Aircraft Operation Data base with PA, FIDS and Slot Coordination (SSIM)
- Static, Mobile RMS (Resource Management System)
- Ramp Handling
- Dispatcher module
- Billing
- Quality Control
- GSE Management
- Fueling and Fueling storage management
- Business Intelligence
- Client Management



> Sensus DCS

Entire airport at your personal registration desk

- Simple and flexible passenger handling
- Multiple check-ins and simultaneous passenger registration for different flights
- Web-based access to passenger registration database
- Low implementation and integration costs
- SITA CUTE supported
- IATA compliant solution

> Sensus Fuel Logistics

Fuel supply network management solution

- Effective monitoring and management of fuel consumption
- Gas station critical balance management
- Order management
- Automatized communication with drivers through mobile devices
- Easy to integrate

Request your demo -
www.sensus.aero

COMPANY PROFILE

Certified to the latest standards

- 1st Ground Handling provider in Europe certified by **ISAGO**:
 - Safety management system
 - Document management
 - HR and training records management
 - GSE management and others
- Company-wide **ISO 9001**-certified operations
- Full compliance with **The European Agreement concerning the International Carriage of Dangerous Goods by Road (ADR)**
- Fully trained and **ADR-licensed** crews



Ground Handling
Partner

AVERAGE ON-TIME PERFORMANCE

Ground Handling

Station	Average On-time departure % 2014	Average On-time departure % 2015	Average On-time departure % 2016	Average On-time departure % 2017	Average On-time departure % 2018	Average On-time departure % 2019	BGS TARGET %
VNO	99,5	99,4	99,4	99,10	99,86	99,5	99,2
WAW	99,6	99,5	100	99,57	99,90	99,2	99,2
ZIA			99,3	96,42	99,59	99,3	99,2
VNO/WAW/ZIA	99,6	99,5	99,6	98,36	99,78	99,3	99,2



AVERAGE ON-TIME PERFORMANCE

Fuelling

Station	Average On-time departure % 2014	Average On-time departure % 2015	Average On-time departure % 2016	Average On-time departure % 2017	Average On-time departure % 2018	Average On-time departure % 2019	BGS TARGET %
VNO	99,99	99,99	99,98	99,96	99,91	99,9	99,90
KUN			100	99,75	100	99,8	99,90
PLQ	100	100	100	100	100	100	99,90
WAW	99,80	99,88	99,90	99,97	99,11	99,9	99,90
WMI			100	100	100		99,90
KTW	100	100	99,97	99,98	100	100	99,90
KRK	100	99,90	100	99,99	100	99,9	99,90
KBP			99,99	100	100	99,9	99,90
IEV			100	100	100	100	99,90
ODS			99,05	100	100	100	99,90
LWO			100	100	100	99,9	99,90
RIX		100	99,99	99,97	100	100	99,90
TLL			100	100	100	100	99,90
OSR				100	100	100	99,90
ZIA					99,62	98,9	99,90
AVERAGE TOTAL	99,98	99,98	99,92	99,96	99,92	99,87	99,90

TESTIMONIALS



> "They have always delivered an excellent service."

POLISH AIRLINES



> "We find BGS as trustworthy partner."



> "It's a great pleasure for us to work together with you."



> "The company is one of the best performers for WIZZ."



> "Their service on the ground speaks reability and punctuality."



> "During our partnership in transportation Baltic Ground Services has provided professional, good and on-time service."

CLIENTS & PARTNERS



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