



ISO
certified company



ISAGO
registered company



TKA ¹Transporto Kompetencijų
Agentūra



JIG
member



Company Introduction

2025



COMPANY PROFILE

Part of Avia Solutions Group



AVIATION LOGISTICS, DISTRIBUTION, AIRCRAFT TRADING AND PORTFOLIO MANAGEMENT

Wet Lease

Damp Lease

Group Charters

Cargo Charters

On Board Courier

Humanitarian Airlifts

Private Jet Charters

Owned Aircraft Leasing & Trading

Global Aircraft Leasing & Asset Management

Aircraft Management

Fleet and Transaction Management

Consulting & Remarketing

AirExplore

ARCUS AIR LOGISTIC

AMGA
Avia Management Group

ASCEND
Airways

ASCEND
Airways Malaysia

AVION
SOLUTIONS

AVION
SOLUTIONS

AVION
SOLUTIONS

AVION
SOLUTIONS

AviaAM
Leasing

BBN Airlines

BBN
Airlines Indonesia

magma

chapman freeborn
The Global Aircraft Owner's Specialists

DBC
chapman freeborn

KLASJET

WOLF
WOLFF OPERATING LEASE AND FINANCE

SMARTLYNX

SMARTLYNX
AUSTRALIA

THAI SMARTLYNX

SMARTLYNX
ESTONIA

SMARTLYNX
LATVIA

SMARTLYNX
MALTA

AVIATION SUPPORT SERVICES

Aircraft Maintenance (MRO) & Spare parts

Ground Handling & Fuelling

Aviation Training & Recruitment

Aerospace Insurance

SAF & eSAF Production

ATI12

AVIATOR

BA TRAINING

JETMS
JET SERVICES

JETMS
COMPLETION

FLTECHNICS

BIGGIN HILL FBO

BGS

NORSAF
NORSAF GROUP



COMPANY PROFILE

Part of Avia Solutions Group

GROUND HANDLING

▾ Passenger Handling ▾ Deicing ▾ Aircraft Handling

FUELING

▾ ITP SERVICE ▾ ITP + Fuel ▾ Infrastructure Management

LOGISTICS

▾ ADR Deliveries

DE-ICING/ANTI-ICING LIQUID SALES

▾ De-icing/Anti-icing Liquid

OTHER SERVICES

▾ Training ▾ Baggage Wrapping ▾ Travel Insurance
▾ Airport Terminal Engineering Services



GROUND HANDLING, FUELLING & LOGISTICS



BGS¹



BGS and Aviator are the leading **fueling**, **ground handling** and **logistics** providers in Central, Eastern and Northern Europe

↘ 10
Countries
operated in

↘ 26
Airports
operated in

↘ 29 000 000
Passengers serviced
annually

↘ 190 000
Movements serviced
annually

↘ 18 000+
De-icing completed
annually

↘ 700 000+
Tons of fuel supplied
annually

TRAINING SCOPE



Beginning in 2024, BGS is going to provide **IATA Training** in partnership with **KSU**.

➤ Passenger Ground Services



PRICE -
€1700/person

➤ Airport Ramp Services with IGOM



PRICE -
€1700/person



TRAINING POSSIBILITIES



- Both training routes can be provided **online** or in **classroom facilities** at KSU.
- Exams must be taken at KSU facilities.
- Our dedicated instructors will help you to absorb information by providing practical guidance and tuition.



Dariaus ir Girėno g. 21, Vilnius,
LT-02189, Lithuania.

Azuolas Balcius

Passenger Services Training Instructor at BGS



Meet our instructor Azuolas Balcius, who has over 11 years of hands-on experience in airport passenger service operations and a background collaborating with 10+ airlines at Vilnius International Airport.

"It is impossible and rather useless to memorize all the information. The key to providing professional passenger service is learning to ask the right questions at the right time".

Azuolas' teaching approach emphasizes situational awareness, utilizing real-world examples and fostering interactive discussions. This encourages students to analyze and question concepts rather than simply memorize information, empowering them with practical skills and critical thinking abilities.

Career Timeline

2013 – 2014 Passenger Service Agent ➤

2014 – 2015 Quality Auditor – Training Instructor ➤

2015 – 2017 Passenger Service Supervisor ➤

2017 – 2018 Passenger Service Duty Manager ➤

2018 – 2021 Passenger Service Department Coordinator ➤



PASSENGER GROUND SERVICES COURSE



Upon completion of the course, trainees will have the necessary knowledge to:

- Recognise how airlines and airports operate in relation to the provision of passenger services
- Understand how passenger and baggage check-in and boarding procedures work, including how to deal with passengers with special needs
- Interpret the respective regulatory requirements related to passenger and baggage transport
- Identify how computer reservations and departure control systems operate
- Ensure safe and secure passenger and baggage transport
- Learn about the latest technological innovations in passenger services
- Add value to existing and future employers looking to hire and retain knowledgeable and high-performing personnel



The course duration includes 42 academic hours + 3 academic hours for the examination.



The program is suitable both for entry and advanced level learners.



Stasys Kvietkauskas

Ramp Training Instructor at BGS



Meet our instructor Stasys Kvietkauskas, a true embodiment of experience and expertise. With more than a decade of teaching under his belt and 15 years of professional growth in the ramp field, Stasys' focus is on practical application rather than just theory.

"Ramp operations demand more than just theoretical knowledge. It is through practical training and first-hand experience that individuals truly grasp the essence of this profession".

Stasys leads his classes not only by prioritizing real-world application, but also by creating a dynamic learning environment where students are encouraged to freely explore their opportunities within the field.

Career Timeline

2008-2010 Loader



2010-NOW Ramp Agent



2013-2015 Instructor-Supervisor



2015-2017 Weight & Balance Agent



2015-Present Instructor



RAMP SERVICES COURSE



➤ Upon completion of the course, trainees will have the necessary knowledge to:

- Define the ground operations work environment
- Understand standard ramp operations terminology
- Understand the different departments within an airport and how they work together for successful operations
- Discuss basic safety and security guidelines for efficient airport operations
- Identify procedures for key aircraft ground servicing tasks
- Use both the standard IATA Airport Handling Manual and the IATA Ground Operations Manual



The course duration includes 37 academic hours + 3 academic hours for the examination.



The program is suitable both for entry and advanced level learners.



COMPANY PROFILE

Certified to the latest standards



➤ Certified by IATA Safety Audit for Ground Operations (ISAGO)

➤ Member of Joint Inspection Group (JIG), with an in-house JIG Inspector

➤ Member of the International Air Transport Association (IATA) Ground Handling Partnership

➤ Full compliance with The European Agreement concerning the International Carriage of Dangerous Goods by Road (ADR)

➤ ISO 9001:2015, ISO 14001:2015, ISO 45001:2018 certified operations

➤ Awarded a Bronze Medal by EcoVadis for sustainability performance

➤ ISCC EU certified at VNO, KUN, TLL, RIX



CERTIFICATION



Each participant will receive:

- An IATA Certificate of Completion is awarded to participants who successfully pass the final exam.
- Course material (e-book or physical book (at an additional cost)).
- Video material from the training classes.
- 6 academic points that can be used towards specific aviation qualifications.

Both courses are steps towards earning the Airport Operation Foundation Diploma (IATA)



FURTHER IATA COURSES AVAILABLE AT KSU



Aviation Security Awareness



Cargo Introduction Course



Airline Revenue Management



Explore Our Related Courses



- **Passenger Handling**
- **Airport Check-in Agent Training**
- **Airside Safety Training Course**

- **Aircraft Handling**
- **Load Control Training**
- **Load Master Courses**
- **Push-Back Supervisor Training**
- **GSE Operations Courses**
- **Ramp Agent Training**
- **Baggage Loader Training**

- **Additional Training**
- **Aviator Academy & Consulting**
- **Aircraft Ground De-icing/Anti-icing Operations Training**
- **Into-Plane Fuelling Training**



✈ **Contact**

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